

**ORACLE E-BUSINESS SERVICES**



**→ SUCCESS IN BUSINESS IS  
DRIVEN BY THE ABILITY TO  
WIN THE “TALENT WAR.”**

## MEETING YOUR OBJECTIVES



*iTalent took the time to understand our business model and requirements where other integrators had failed. They simply brought the best talent, methodologies and work product to the table and delivered on a critical Oracle project. We are truly glad to have iTalent on our team.*

**Christopher Bedi, Oracle project lead,  
VeriSign Inc.**



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## TALENT IS KEY

Whether you're a first-time buyer or looking to upgrade, Oracle E-Business Suite offers a host of powerful tools for your business. New functionality in supply chain management, financials, procurement, human resources, project management, business intelligence and customer relationship management are just a few of its many capabilities designed to enable effective decision-making and corporate agility.

There's no question that Oracle E-Business Suite will have a dramatic impact on your entire organization. The success of the project, however, depends on the talent of the people who manage it for you. And that's where iTalent comes in. We'll provide a team of IT experts that will:

- 1) Deliver a complete solution designed specifically for your unique business needs
- 2) Apply the necessary human and technology resources to get the job done right
- 3) Complete the project on time and on budget

Our Oracle E-Business experts know the platform inside out. They've worked with major high-tech companies throughout Silicon Valley and have a proven track record of successfully delivering on some of the most complex customer requirements on the planet.

The bottom line is that better talent means better results, and Oracle experts that will help you win the talent war.

## WHY UPGRADE NOW?

With the recent Oracle 12 release and pending end-of-life announcements, the urgency to pursue an upgrade becomes real, especially if you want to sustain and grow your business. But upgrading takes time, and mitigation of any business interruptions is crucial. So don't wait until you're in a situation that requires critical tradeoffs, where you end up sacrificing planning cycles that will impact the overall success of the project.

Our Oracle E-Business practice delivers maximum value with minimal business interruption. With careful planning—based on our proven methodology and world-class talent—we're able to make the complex seem simple.

## HOW DO WE DO IT?

Your business is unique, so that's where we start. As an Oracle Certified Partner, we begin by evaluating your existing processes, and then we work with you to maximize the way Oracle E-Business Suite can help you meet your specific business objectives. Through our unparalleled knowledge of the platform, you can be assured that together we will maximize your return on investment. Our methodology, which is based on many past successes, allows us to effectively deliver best practices that *will* meet your goals.



## HERE'S AN OUTLINE OF OUR METHODOLOGY:

- **Setting objectives**—Our first task is to understand your specific goals for the project. From this starting point we'll work closely with you to develop measurable success criteria for each step along the way. We'll also build a model that measures ROI long after the project is complete.



- **Information gathering**—This critical step requires substantial focus, not only at the beginning of the project, but throughout its duration. Your business is always changing, and we'll adapt along the way as appropriate. Key elements of this stage are:

**Team building**—We'll identify stakeholders and champions across your organization

**Needs assessment**—We'll determine business and technical requirements for the initiative

**Process evaluation**—Our team will study your existing business processes and map the capabilities of Oracle E-Business Suite to them

**Gap analysis and mitigation**—We'll isolate functionality or technology issues and create a plan to address gaps



- **Preparation**—Based on the requirements we define in the previous step, we'll develop functional and technical specifications to meet your business objectives. We'll clearly define and agree upon the scope, timeframe and resources required for the project. This will include all key milestones from initial install and development, to QA and maintenance. In this stage we'll also sign off on the success criteria for each milestone.



- **Execution**—“Here's where we turn our careful planning and preparation into reality. Key elements of this stage are:

**Platform evaluation** (hardware and software):

**Back-up** (hardware and software)

**Configuration and customization**

**Quality assurance**

**Training** (including change management as appropriate)

**Implementation**

**Transfer of information (TOI)**

**Support and maintenance**



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iTalent is a Certified Oracle Partner, so if the need for additional assistance does arise, our subscription to Premium Oracle Support provides access to the best support and latest information available from Oracle.

### PROVEN SUCCESS

Our methodology has been developed and refined based on complex real world experience. iTalent is focused on delivering a service that will maximize the value of your Oracle E-Business Suite investment. By combining our methodology and unparalleled Oracle expertise, we are confident that we will make your project a success. Whether you're new to Oracle or upgrading, there's a lot at stake for your business. It's critical to get it right.

If you'd like to learn more about our Oracle E-Business practice, please get in touch.

### ORACLE ASSESSMENTS AVAILABLE:

*Upgrade:* For those upgrading to a new Oracle release

*Migration:* For those moving from one platform to Oracle E-Business Suite

*New installation:* For those who have never used an e-business platform

*M&A:* For those integrating acquired companies into an existing Oracle instance

**PEOPLE ARE OUR BUSINESS, AND CLIENT SATISFACTION IS OUR GOAL**

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